



DLA

DEFENSE LOGISTICS AGENCY

Established 1961



The Nation's Combat Logistics Support Agency



Clothing & Textiles Joint Advanced Planning Brief for Industry

November 16, 2022

Brig. Gen. Eric P. Shirley, USA
DLA Troop Support Commander



Thank you!



WARFIGHTER ALWAYS



DLA Troop Support Mission, Vision and Values

• Mission

- DLA Troop Support delivers optimal, global supply chain solutions to enable ready, lethal Warfighters and our other valued partners

• Vision

- A world-class organization and trusted industry partner that provides innovative, responsive, and fiscally sustainable supply chain solutions

• Core Values

- Leadership, Professionalism, and Technical Knowledge through Dedication to Duty, Integrity, Ethics, Honor, Courage, and Loyalty



DLA Troop Support History



1799... Schuylkill Arsenal constructed in Philadelphia

1812... Mission changed to manufacturing, storing and distributing clothing & textile materiel



1926... Facility renamed Philadelphia Quartermaster Depot

1942... Location changed, clothing factory opens

1965... Mission expands to include subsistence and medical functions, renamed Defense Personnel Support Center



1998... Renamed Defense Supply Center Philadelphia

1999... Absorbs the construction & equipment mission when Defense Industrial Supply Center is disestablished



2010... Renamed DLA Troop Support

2011... Transitions the Aviation and Land & Maritime Detachments

2012... DLA Troop Support incorporates Industrial Hardware

2017... Product Test Center Analytical realigned to DLA Troop Support

2021... Industrial Hardware Supply Chain is disestablished





DLA Troop Support Partnerships



Balance Service requirements with Industry capability to meet Warfighter and WoG demand



DLA Troop Support Leadership



Deputy Commander

Ms. Kishayra Lambert



Acquisition Executive

Mr. William Kenny



Commander

BG Eric P. Shirley



Chief of Staff

Mr. Robert Ratner

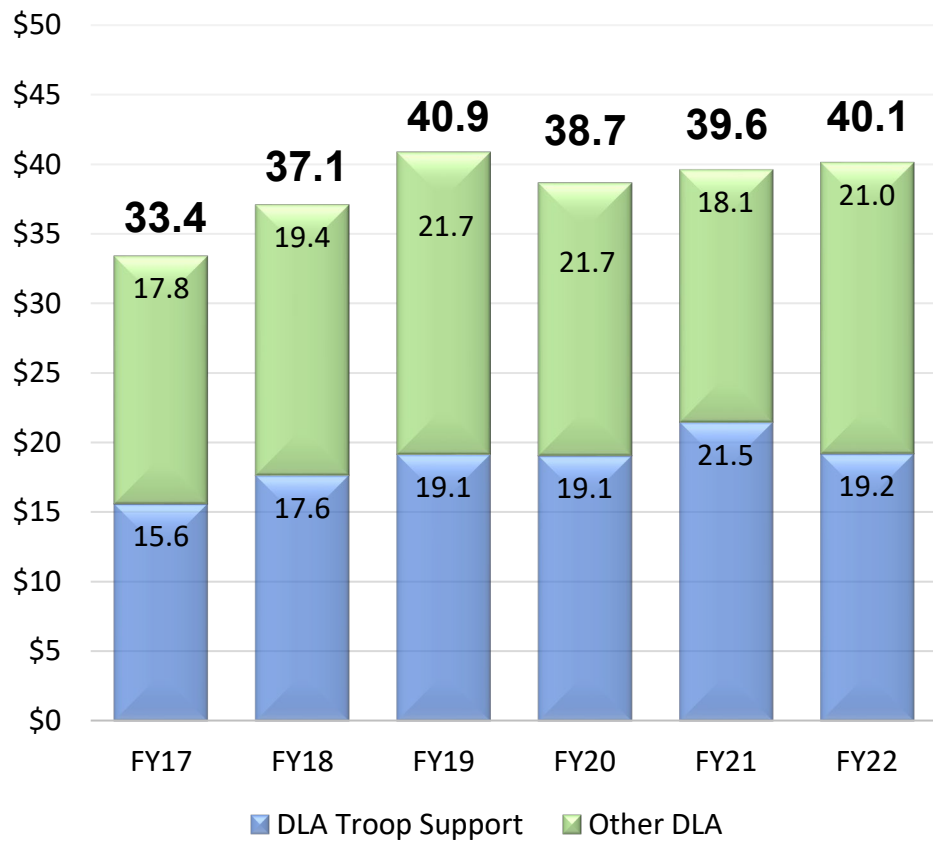
Welcome!



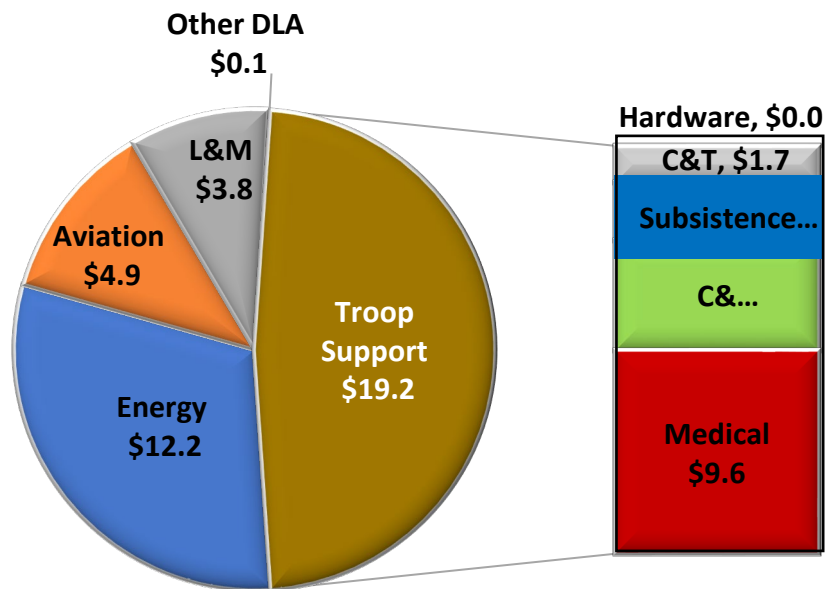
DLA Troop Support in the Enterprise

Historical DLA Sales

\$Billions



**FY23 PBR24
Projection
\$18.5B**

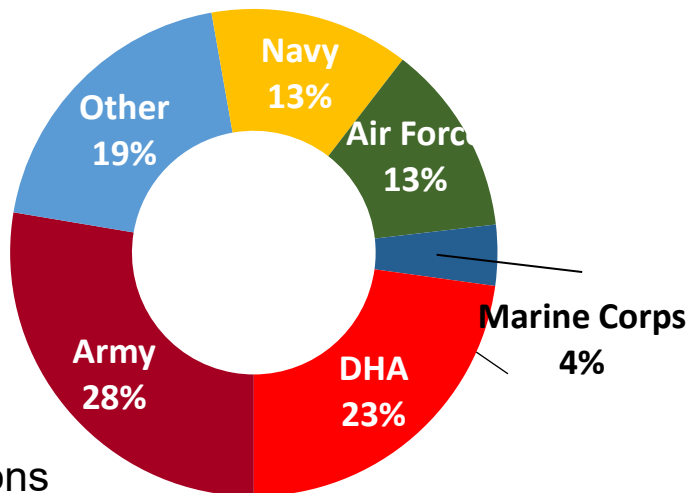


FY22 DLA Sales by Center



DLA Troop Support Sales History

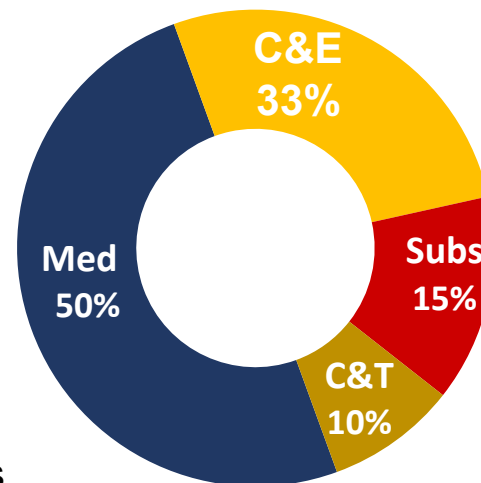
FY22 Service Breakout



\$Billions

	FY18	FY19	FY20	FY21	FY22
Army	6.1	7.1	6.8	6.3	5.3
Air Force	2.7	3.2	3.1	3.0	2.4
Navy	2.9	3.1	3.0	2.6	2.5
DHA	3.0	3.0	3.3	4.0	4.4
Other	2.3	1.8	2.0	4.6	3.8
Marine Corps	0.7	0.9	0.8	1.0	0.8
Total	\$17.6	\$19.1	\$19.1	\$21.5	\$19.2

FY22 Supply Chain Breakout



\$Billions

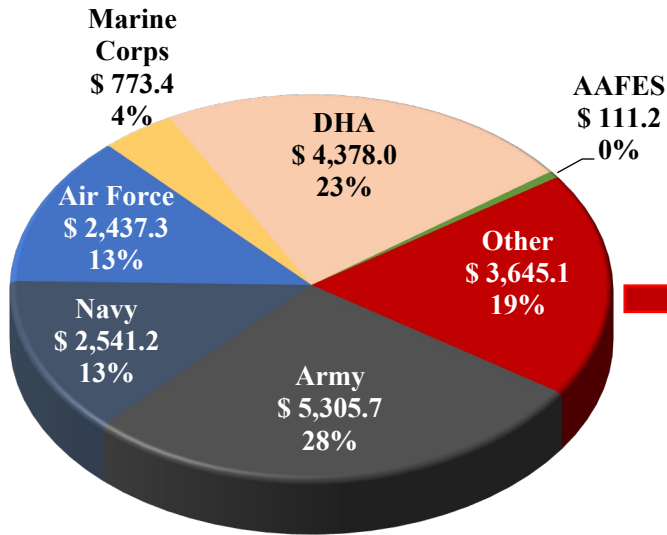
	FY18	FY19	FY20	FY21	FY22
Medical	7.1	7.6	7.4	9.2	9.6
C&E	4.8	6.1	6.3	7.0	5.2
Subsistence	3.2	2.8	2.9	2.7	2.7
C&T	1.8	2.0	2.0	2.4	1.7
IH	0.7	0.6	0.5	0.2	0.0
Total	\$17.6	\$19.1	\$19.1	\$21.5	\$19.2

Our Keys to Success... • Tailored logistics support • Collaboration with Services • Optimization of investment strategies • Capitalize on commercial business practices • Dedicated and innovative work force



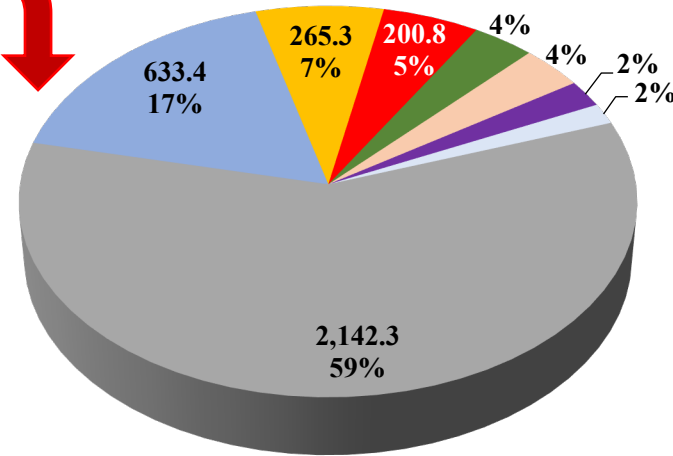
DLA Troop Support FY22 Sales by Customer

Total Troop Support Sales	19,191,821,784	100%
Total Service Sales	11,168,748,748	58%
DHA Sales	4,377,966,007	23%
Other Sales	3,645,107,029	19%



AAFES
\$ 111.2
0%

Total Other Sales	
HHS	58.8%
USDA	17.4%
DVA	7.3%
DHS	3.6%
Washington HQ Service	3.6%
FMS	1.7%
US Special Ops Comm	2.2%
DoD Education Activity	1.2%
DLA Contractor	1.2%
Ability One NPAs	0.7%
DLA	0.3%
Department of State	0.3%
Civil Corps of Engineers	0.1%
Department of Justice	0.1%
Lockheed Martin	0.0%
Not Assigned & Other Adj	1.6%



- Department of Health and Human Services
- Department of Agriculture
- Department of Veterans Affairs
- Other
- Washington Headquarters Service
- Department Homeland Security
- US Special Operations Command

**FY22 Actual
\$19.192B**



C&T Key Industry Topics

- **Continued industry engagement:**
 - Joint C&T Governance Board
 - Next Partner's Meeting with Command: Feb-March 2023 timeframe
- **Potential Support Opportunities:**
 - Ukraine: Cold Weather Clothing
 - FY23 forecast available on C&T website *(updated 10/05/2022)*
- **Contracting Updates:**
 - Early re-competes: 20 processed and 18 in-process
 - Longer orders: We'll continue to issue longer order to help with bottlenecks and long lead-times
 - DPA Title III
 - OSD Memo Firm-Fixed Price Contract and potential use of Far Part 50



DLA Troop Support

Wherever and whenever we are
needed...

WE ARE THERE!

